



Networking for Mutual Benefit: Networking Is Finding, Developing and Nurturing Relationships That Mutually Move People Forward Through Life

By MR Teddy L Burriss

Burriss Consulting, Incorporated, United States, 2013. Paperback. Book Condition: New. 226 x 150 mm. Language: English . Brand New Book ***** Print on Demand *****.Networking for Mutual Benefit is a lifestyle that once learned will change your life. When you begin to do this differently and better than everyone around you, it will change your business, your career, your community involvement and your personal life. Teddy Burriss shares his edict, Networking is finding, developing and nurturing relationships that mutually move people forward through life. as the basis of Networking for Mutual Benefit. When faced with his first sales job, Teddy s boss told him to Grip grin your way thru every networking event, collect as many business cards as possible then call them up and ask them to buy our stuff. Knowing there had to be a better, more enjoyable way to be successful at this job, Teddy began looking for it. He read great books, read really informative blog posts and asked everyone he could, Is there a better way? Teddy talked to successful business leaders and asked this question, What is the one fundamental key to your professional and personal success? The answer is the core of this...



READ ONLINE
[5.08 MB]

Reviews

This sort of pdf is everything and got me to searching forward and a lot more. Of course, it is engage in, nevertheless an interesting and amazing literature. I realized this ebook from my i and dad encouraged this book to find out.

-- **Miss Bella Volkman Sr.**

Thorough guideline! Its this type of good read. It is really simplistic but shocks from the 50 percent from the publication. It is extremely difficult to leave it before concluding, once you begin to read the book.

-- **Sallie Wiegand**