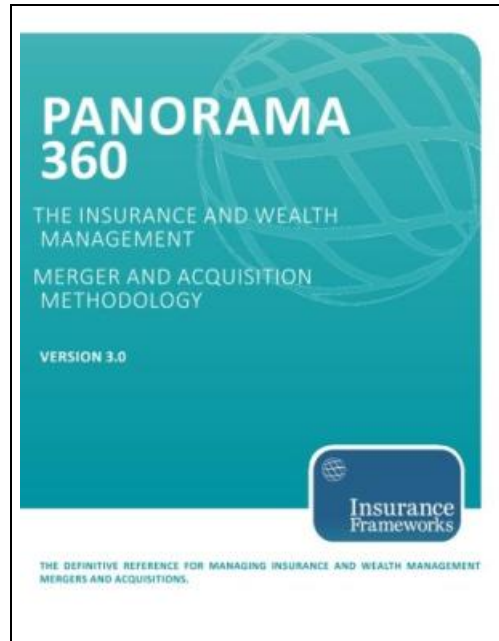


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Createspace Independent Publishing Platform, 2017. Paperback. Condition: New. Language: English . Brand New Book ***** Print on Demand *****.Panorama 360 - The Insurance and Wealth Management Merger and Acquisition Methodology is the definitive reference for managing mergers and acquisitions in the financial industry. Panorama 360 is used as an accelerator by insurance and wealth management organizations throughout the world. The financial services industry is consolidating constantly. Each year, several companies enter into merger and acquisition agreements in order to grow and gain infrastructure efficiencies and to acquire new clients. Unfortunately, a number of these mergers and acquisitions do not deliver the expected cost savings or revenue synergies. Many merger initiatives drag on endlessly. There is often insufficient understanding of what is being merged or purchased. The plan to align the two organizations is often superficial. The subsequent steps and accountabilities to ensure that benefits are delivered are not specified. Cultures clash over processes and information technology. These factors can make the difference between success and failure. A structured and focused management approach to planning merger projects contributes to success in building a thriving new business entity. Depending on the vision, the business objectives and the nature of the agreement between the two companies, a number of areas within the acquired organization may need to be adjusted in order to integrate it with the acquiring organization. To achieve a successful merger and acquisition project, it is important to thoroughly scope the project, identifying all the activities that need to happen. Whether you are an insurance company, a consulting organization or an independent consultant, Panorama 360 Merger and Acquisition Methodology is a key resource to create value, reduce costs while increasing quality and speed. Pierre Gagne is President of Insurance Frameworks Inc. a global company focussed on the Insurance and Wealth Management...

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