



## A Good Financial Advisor Will Tell You.: Everything You Need to Know about Retirement, Generating Lifetime Income, and Planning Your Legacy

By Jeremy A. Kisner CFP

Aviva Publishing. Hardcover. Book Condition: New. Hardcover. 200 pages. Dimensions: 9.0in. x 6.1in. x 1.0in. Lets start with what this book is not. This book is not an introduction to investing book. Millions of those are out there, and they typically put people to sleep. Therefore, this book is not going to explain: What is a stock What is a mutual fund How do you create a family budget Yada, yada, yada. This book was written for the millions of people who could be called the mass affluent-- those hardworking, successful individuals and families who have managed to accumulate 500, 000 to 10, 000, 000, and those who are focused upon working toward that kind of affluence. Through meetings with hundreds of current and prospective clients, we have seen how people accumulate small fortunes, and then frequently lose a good portion of them through bad investments and poor planning. Once people retire, they frequently roll over retirement accounts that were administered by their employer to an IRA where they have full control. They also sell businesses or real estate and have a lump sum of money to invest. Most people have never been in the position to invest in this way before,...



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