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THE ART OF NEGOTIATION: HOW TO IMPROVISE AGREEMENT IN A CHAOTIC WORLD

BRILLIANCE AUDIO, United States, 2013. CD-Audio. Book Condition: New. abridged edition 140 x 127 mm Language: English. Brand New. Michael Wheeler has written a new business classic. He presents powerful negotiation strategies and techniques for managers in any industry. Henry McGee, former president, HBO Home Entertainment A member of the world-renowned Program on Negotiation at Harvard Law School introduces the powerful next-generation approach to negotiation.

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- Authored by Lecturer in Philosophy Michael Wheeler
- Released at 2013



Reviews

This book will never be easy to start on looking at but quite entertaining to read. It is actually packed with wisdom and knowledge It is extremely difficult to leave it before concluding, once you begin to read the book.

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