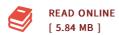




Credits and Collections; The Factors Involved and the Methods Pursued in Credit Operations a Practical Treatise

By T J Zimmerman

Not Avail, United States, 2012. Paperback. Book Condition: New. 246 x 189 mm. Language: English . Brand New Book ****** Print on Demand ******. This historic book may have numerous typos and missing text. Purchasers can download a free scanned copy of the original book (without typos) from the publisher. Not indexed. Not illustrated. 1904 Excerpt: .No financial report is, therefore, complete without a statement of sales and expenses. A credit man should get all information possible regarding a customer. The first source of informaSource of tion as being the easiest and quickest Credit Infor-of access, is the rate books of the large mation commercial agencies, where can be found the capital and credit rating of every merchant. The next most common source of information is special reports from these agencies, which give detailed statements of the character, resources and situation of a business man. These reports are of value, for they give certain definite data and specific facts, and sometimes include a sworn and signed statement from the man investigated. But these reports are rarely fresh, they are revised confessedly only twice a year, and then undergo a process of rehashing rather than revising. The service of these agencies is...



Reviews

This is an amazing publication i actually have at any time go through. It is actually rally interesting through reading through period. Its been developed in an exceptionally straightforward way which is merely following i finished reading through this publication where actually altered me, modify the way in my opinion.

-- Noah Padberg

Very useful to all category of men and women. I actually have study and i also am certain that i am going to going to read through again once more down the road. Its been written in an exceptionally simple way and is particularly only soon after i finished reading this publication by which basically altered me, modify the way in my opinion.

-- Dr. Sarai Fisher DDS