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FEARLESS FOLLOW-UP: HOW TO TURN CONVERSATIONS INTO CLIENTS



Intentional Growth Strategies, United States, 2015. Paperback. Book Condition: New. 279 x 216 mm. Language: English. Brand New Book ***** Print on Demand *****.Everywhere you turn you hear it; To grow personally and professionally from networking you must have a follow-up plan. Without follow-up, we miss the opportunity to turn conversations into connections, and then into clients. What I found sorely lacking in the marketplace are the tools that show you how to follow-up. This concise workbook was born..

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- Authored by Soma Datta
- Released at 2015



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