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How to Overcome Cultural Differences in Business: Avoid the Mistakes That Everyone Else Is Making When Doing Business Internationally

By Chris Smit M S

Createspace, United States, 2014. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****.How to Master Cultural Diversity Completely Updated Revised A straightforward and above all practical guide to help you bridge the cultural differences that you face. Whether you re in business, a student or a frequent traveller, this eBook will help you better your intercultural communication. The Struggle Are you struggling with your counterpart on the other side of the world? Or do you find it difficult to get your foreign colleagues work the way you want? Are projects running over time and budget because team members from different cultures don t seem to understand each other? What you need is cultural intelligence and intercultural competence. In these current turbulent economic times the focus for international companies must be on Marketing Innovation - both in order to become and to remain successful. In this regard, the role of culture in international business has a key impact on international sales, marketing, recruiting, retaining, managing work teams as well as on mergers and acquisitions. Culture is behind everything an organization does or wants to do. Consequently, in the international and multicultural...



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