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JUST SELL IT!: SELLING SKILLS FOR SMALL BUSINESS OWNERS



John Wiley and Sons Ltd. Paperback. Book Condition: new. BRAND NEW, Just Sell it!: Selling Skills for Small Business Owners, Ted Tate, Let a seasoned pro show you how to use the secrets of successful selling--even if you've had little or no previous experience You're a small business owner with a product or service you believe in, but since you're not ready to hire a sales staff, you have to do the selling yourself. Author and sales pro Ted Tate...

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