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THE PERFECT HIRE: A TACTICAL GUIDE TO HIRING, DEVELOPING, AND RETAINING TOP SALES TALENT



Entrepreneur Press. Paperback. Book Condition: new. BRAND NEW, The Perfect Hire: A Tactical Guide to Hiring, Developing, and Retaining Top Sales Talent, Entrepreneur Press, Katherine Graham-Leviss, STOP THE REVOLVING DOOR How many sales candidates have you hired for their technical skills only to fire for their bad attitude? How many experienced sales hires have you had to let go for poor on-the-job performance? Whether you've experienced such scenarios or you hope to avoid them, the takeaway is simple--the perfect hire...

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