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## Exporting to Canada: A Guide to American Companies

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By Gerhard Kautz

Self-Counsel Press, Canada, 2001. Paperback. Book Condition: New. 244 x 208 mm. Language: English . Brand New Book. This book is an easy-to-read guide for small- and medium-sized businesses in the United States looking to expand their markets to Canada. Canada's rapidly growing economy is hungry for imports. Many Americans don't realize that the US exports more goods to Canada than to any other country in the world. The experience of cross-border trading will also give you the knowledge you need to export your goods all over the world. Exporting to Canada is an easy-to-read guide for small- and medium-sized businesses looking to expand their markets. Topics covered include: \* Learn how to export to the USA's most significant trading partner \* Understand the cultural and business-related differences between the US and Canada \* Establish an effective means of exporting internationally Canada's rapidly growing economy is hungry for imports. Many Americans don't realize that the US exports more goods to Canada than to any other country in the world. If your product sells in the USA, there is likely to be a similar Canadian market just waiting for you to approach it. The experience of...



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