



The Appraisals Pocketbook (Revised edition)

By Frank Scott-Lennon, Phil Hailstone

Management Pocketbooks. Paperback. Book Condition: new. BRAND NEW, The Appraisals Pocketbook (Revised edition), Frank Scott-Lennon, Phil Hailstone, The Appraisals Pocketbook adopts a strongly practical approach in explaining how to set up and run an appraisal system. Using a helpful 5-stage model, the book shows how to identify the job objective and key result areas, how to set clear achievable goals, and how to structure and conduct the performance discussion. The 2nd edition of this popular title has been brought up-to-date by the author and there are new illustrations throughout. Reviewing the Appraisals Pocketbook, Management Today concluded: 'This little book provides a lot of help. It challenges managers to ask themselves whether they understand what an appraisal is for, and what questions they should be asking'.



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Reviews

This publication is really gripping and exciting. It really is basic but unexpected situations in the 50 % in the book. It is extremely difficult to leave it before concluding, once you begin to read the book.

-- **Prof. Salvador Lynch**

This composed book is wonderful. It is amongst the most awesome book i actually have read through. You will like the way the author create this publication.

-- **Miss Fanny Osinski V**